

Original Title Page

OVSA/PIL SPACE CHARTER AND COOPERATIVE WORKING AGREEMENT

FMC AGREEMENT NO. 012274

A Cooperative Working Agreement

Expiration Date: None

This Agreement Has Not Been Published Previously.



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ARTICLE 1: NAME OF THE AGREEMENT

The name of this Agreement is the OVSA/PIL Space Charter and Cooperative Working Agreement (the "Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of this Agreement is to authorized the chartering of space in the trade covered by the Agreement.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement (hereinafter referred to individually as "Party" and jointly as "Parties") are:

1. Party A:

Hamburg Sudamerikanische Dampfschifffahrts Gesellschaft KG ("HSDG")

Address:

Willy-Brandt Strasse, 59 20457 Hamburg, Germany

Hapag-Lloyd AG ("HLAG")

Address:

Ballindamm 25

20095 Hamburg, Germany

CMA CGM S.A./ANL Singapore Pte Ltd. (acting as a single line referred to as "CMA CGM")

Address:

4, Quai d'Arenc

13235 Marseilles, France

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2. Party B:

Pacific International Lines (Pte) Ltd. ("PIL")

Address:

140 Cecil Street #3

PIL Building

Singapore 069540, Singapore

ARTICLE 4: GEOGRAPHIC SCOPE

This Agreement covers the trades from ports in California on the one hand, to ports in Australia and New Zealand on the other hand. All of the foregoing is hereinafter referred to as the "Trade."

ARTICLE 5: AGREEMENT AUTHORITY

5.1 Party A shall guarantee the availability of and provide to PIL, and PIL shall purchase from Party A, 425 TEU slots or 5,489 tonnes per vessel voyage, including 53 reefer plugs, on each southbound sailing of Party A's PSW string. The lines within Party A shall agree on the number of slots to be contributed by each of them for sale to PIL. Any of the Party A lines may sell PIL slots in excess of the foregoing allocation on an ad hoc basis on terms to be agreed by the Parties. Slots not used by PIL shall be available for use by Party A. PIL shall not slot charter or sub-charter slots made available to it under this Agreement.

¹ These figures are averages; the exact allocation may vary from vessel to vessel.

- 5.2 The Parties are authorized to discuss and agree on the terms and conditions relating to the sale of slots hereunder, including slot hire, the maximum weight restrictions (if any) applicable to the slot allocation, the permitted ratio (if any) of particular equipment sizes, and the compensation to be paid for such slots. It is agreed that slots will be paid for on a whether used or not basis and shall, up to the number of slots set forth in Article 5.1 hereof, be available to PIL at all points of the voyage stretch they are participating in (Oakland up to Sydney), including for coastal moves. PIL undertakes that it will comply with all local law/cabotage rules for coastal moves.
- 5.3 (a) PIL shall have a right to participate in partnership discussions relevant to its participation on the PSW string. PIL shall have the right to name one of the HSDG vessels deployed in the string, and PIL shall have the right of first refusal to provide a vessel to the string should a vessel position be surrendered by one of the Party A lines.
- (b) Except with the written consent of Party A, PIL may not transport cargo from California to Australia/New Zealand, either directly or via transshipment, other than under this Agreement.
- 5.4 The Party A lines, and the vessels on which they provide space to PIL, shall comply with the requirements of the ISM Code. In close co-operation with Party B, the Party A lines shall be responsible for all operational aspects of the vessels. Party A shall have the option to introduce changes to the vessel schedule, and shall communicate ad hoc or permanent changes in the vessel

schedule to PIL at least 15 days in advance. In the event Party A clearly demonstrates that factors beyond its control have made it necessary to omit a port or ports in order to restore the schedule, it may load and discharge cargo at the nearest port of convenience with transshipment, storage and other costs to be for the account of the party that issued the bill of lading for such cargo. Party A shall undertake to ensure proper and immediate notice and provide consultation as to efforts to minimize related costs. In the event that operating conditions such as but not limited to strikes by terminal employees impair Party A's ability to sustain a regular weekly service, PIL accepts to pay its proportional share (slots purchased compared to vessel capacity) of any additional operating costs incurred during such period, for instance resulting from Party A's decision to deploy an extra vessel.

- 5.5 In close co-operation with Party B, the Party A lines shall determine the terminals to be called by the vessels they operate. The Parties hereto are authorized to discuss and agree on the joint and/or individual negotiation of appropriate contracts with terminal operators and stevedores, and to reach agreement on other issues relating to the loading and/or discharge of cargo, such as overtime and stand-by time.
- 5.6 PIL shall comply with all laws, regulations, requirements, directions or notices of customs, port and other authorities, and shall bear, pay and indemnify Party A against all duties, taxes, fines, imposts, expenses, liabilities, damage, delay or losses (including, without prejudice to the generality of the

foregoing, freight for any additional carriage undertaken) incurred, suffered or related to any illegal, incorrect, untimely or insufficient declaration, marking, numbering or addressing of PIL cargo or containers that are subject to this Agreement. Further, PIL shall immediately communicate to Party A hold orders received from US Customs in respect to particular bills of lading or containers. PIL shall co-operate fully with Party A in complying with hold orders, providing necessary information to Party A and U.S. Customs, and otherwise assuring prompt and full compliance with related instructions received from U.S. Customs. These obligations shall apply strictly and without regard to whether PIL acted or failed to act intentionally, negligently or otherwise.

- 5.7 The Parties shall all be signatory to the Agreement to Voluntarily Participate in Customs-Trade Partnership Against Terrorism ("C-TPAT Agreement") and agree to develop and implement a verifiable, documented program to enhance security procedures throughout their respective portions of the supply chain process, as described in the C-TPAT Agreement.
- 5.8 The Parties are authorized to discuss and agree upon such general administrative matters and other terms and conditions concerning the implementation of this Agreement as may be necessary or convenient from time to time, including, but not limited to, performance procedures and penalties; record-keeping; responsibility for loss or damage; insurance; the handling and resolution of claims and other liabilities; indemnification; documentation and bills of lading; and the treatment of hazardous and dangerous cargoes.
 - 5.9 Pursuant to 46 C.F.R. § 535.408(b), any further agreement

contemplated herein cannot go into effect unless filed and effective under the Shipping Act of 1984, as amended, except to the extent that such agreement concerns routine operational or administrative matters.

ARTICLE 6: ADMINISTRATION AND DELEGATIONS OF AUTHORITY

- 6.1 This Agreement shall be administered and implemented by meetings, decisions, memoranda and communications between the Parties.
- 6.2 The following individuals shall have the authority to file this

 Agreement and any modifications thereto with the Federal Maritime Commission,
 as well as the authority to delegate same:
 - (a) Any authorized officer of each of the Parties; and
 - (b) Legal counsel for each of the Parties.

ARTICLE 7: MEMBERSHIP

Initially, membership in this Agreement shall be limited to the Parties.

Additional parties may be added by unanimous agreement of the Parties.

ARTICLE 8: VOTING

Except as may be otherwise provided herein, all decisions hereunder shall require unanimous agreement of the Parties.

ARTICLE 9: DURATION AND TERMINATION

9.1 This Agreement will become effective on the date it becomes effective pursuant to the U.S. Shipping Act of 1984, as amended, and shall

continue indefinitely, subject to termination as provided herein.

- 9.2 This Agreement may be terminated by Party A or by PIL by providing not less than six (6) months prior written notice to the other Party; provided, however, that no such notice may be given prior to twelve (12) months from the effective date of the Agreement.
- 9.3 Notwithstanding Article 9.2 above, should PIL repeatedly fail to comply with the requirements described in Article 5.6 of this Agreement, or should PIL not comply with the requirements under the C-TPAT as described in Article 5.7 of this Agreement, Party A may terminate this Agreement with immediate effect.
- 9.4 Notwithstanding any termination in accordance with Article 9.2 or 9.3 above, the non-defaulting Party(ies) shall retain its/their right to claim against the defaulting Party for any loss and/or damage caused by or arising out of such termination.

ARTICLE 10: ASSIGNMENT

The rights and obligations of any Party under this Agreement shall not be assignable except with the prior consent of the other Parties.

ARTICLE 11: LAW AND ARBITRATION

11.1 Except as otherwise provided in Article 11.2 below, this Agreement is governed by and shall be construed in accordance with the Laws of England.

If a dispute arises among the Parties which cannot be amicably resolved and which does not concern outwards liner cargo shipping from Australia, it shall be

referred to arbitration in England according to the Arbitration Act 1996, together with the rules of the London Maritime Arbitrators Association. The language of the conciliation or arbitration shall be English and the place of arbitration shall be London.

shipping from Australia, the Parties shall inform the Minister responsible for the administration of the Part X of the Competition and Consumer Act 2010 of the nature of the question or dispute and request permission for the question or dispute to be settled in accordance with Article 11.1. If such permission is not given, then Australian law shall apply to this Agreement and arbitration shall be before a single arbitrator to be appointed by agreement or, in default of agreement, by the Australian Commercial Disputes Centre and the arbitration shall take place in Sydney in accordance with and subject to the Commercial Arbitration Act 1984 (NSW) and UNCITRAL Arbitration Rules. Where the amount is US\$100,000 or less, the arbitration shall proceed on the basis of documents and written submissions only. Any right of appeal or other recourse under Part V of the Commercial Arbitration Act 1984 shall be excluded to the extent permitted under that Act.

ARTICLE 12: COUNTERPARTS

This Agreement and any future amendment hereto may be executed in counterparts. Each such counterpart shall be deemed an original, and all together shall constitute one and the same agreement.

ARTICLE 13: SEPARATE IDENTITY/NO AGENCY OR PARTNERSHIP

Each Party shall retain its separate identity and shall have separate sales, pricing and, to the extent applicable, separate marketing function. Each Party shall issue its own bills of lading. This Agreement does not create and shall not be interpreted as creating any partnership, joint venture or agency relationship between the parties, or any joint liability under the law of any jurisdiction.

ARTICLE 14: NOTICES

All notices required to be given in writing, unless otherwise specifically agreed, shall be sent by registered mail or courier service to the addresses listed in Article 3.

ARTICLE 15: LANGUAGE

This Agreement and all notices, communications or other writings made in connection therewith shall be in the English language. Neither party shall have any obligation to translate such matters into any other language and the wording and meaning of any such matters in the English language shall govern and control.

ARTICLE 16: SEVERABILITY

If any provision of this Agreement, as presently stated or later amended is held to be invalid, illegal or unenforceable in any jurisdiction in which this Agreement is operational then this Agreement shall be invalid only to the extent of such invalidity, illegality or unenforceability and no further. All remaining

provisions hereof shall remain binding and enforceable.

ARTICLE 17: WAIVER

No delay or failure on the part of any party hereto in exercising any right, power or privilege under this Agreement, or under any other documents furnished in connection with or pursuant to this Agreement shall impair any such right, power or privilege or be construed as a waiver of any default or acquiescence therein. No single or partial exercise of any such right, power or privilege shall preclude the further exercise of such right, power or privilege, or the exercise of any other right, power or privilege. No waiver shall be valid against either party hereto unless made in writing and signed by the party against whom enforcement of such waiver is sought and then only to the extent expressly specified therein.

ARTICLE 18: AMENDMENT

Any modification or amendment of this Agreement must be in writing and signed by both parties and may not be implemented until filed with the FMC and effective under the Shipping Act of 1984, as amended.

SIGNATURE PAGE

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives as of this 3014, and to file same with the Federal Maritime Commission.

	d on behalf of urg Sudamerikanische Dampfs	
Name Title Date	Frank Smet Member of the Executive Board 30/04/20/4	119. P. A.A. Network 30/04/2014
	d on behalf of urg Sudamerikanische Dampfs	
Name Title		

Date

SIGNATURE PAGE (continued)

For and o	on behalf of Hapag-Lloye Mo / Anthony J. Firmin	d AG Ulf Schawohl	20
Date/	Managing Director	Senior Director	
For and o	on behalf of CMA CGM S	S.A./ANL Singapore Pt	e Ltd.
Name Title Date			
	on behalf of ternational Lines (Pte) I	Ltd.	
Name Title			

Date

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Name
Title
Date

For and on behalf of CMA CGM S.A./ANL Singapore Pte Ltd.

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Por and on behalf of
Pacific International Lines (Pte) Ltd.

Name
Title

Date

SIGNATURE PAGE (continued)

Name Title Date

For and on behalf of CMA CGM S.A./ANL Singapore Pte Ltd.

Name Title Date

For and on behalf of

Pacific International Lines (Pte) Ltd.

For and on behalf of Hapag-Lloyd AG

Name YUONNE LIM

Date Beautive DIRECTOR

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